

Ross Hoppe

Agency Development Field Specialist – Nebraska, South Dakota, North Dakota, Minnesota
Joined MIAA in 2017



Designations: CPCU

As an Agency Development Field Specialist, Ross Hoppe is directly responsible for agency development and consulting services for all MIAA member agencies located in Nebraska, the Dakotas, and Minnesota. He facilitates the onboarding of new members, as well as working with existing members to identify opportunities for income and agency growth. Ross enjoys getting out to see members in person, learning more about their agency and pairing them with MIAA and SIAA resources to best help them grow and sustain a high level of success.

Prior to joining MIAA, Ross was a claims specialist for State Farm for five years, with a focus on farm & ranch and commercial accounts more broadly. He has also worked as an insurance agent for Farm Bureau, providing him with experience on both sides of the industry.

Ross received his bachelor's degree in business administration with a specialty in finance from Doane University of Crete, Nebraska. He has earned his CPCU designation and is a licensed insurance claims adjuster.